

Houston-Based Galen Data and San Clemente-Based FRESKA Medical Reach Agreement

Partnership between Galen Data and FRESKA Medical strengthens their combined capability in support of connected medical devices and the ability to treat patients with Obstructive Sleep Apnea (OSA).

Houston, TX – May 14th, 2019—Houston-based Galen Data has partnered with FRESKA Medical to provide cloud connectivity and development of FRESKA’s patient mobile app. The partnership will leverage the Galen Data Cloud Platform solution with FRESKA Medical’s breakthrough system for the treatment of Obstructive Sleep Apnea. Working together, Galen and FRESKA will launch a cloud-connected sleep platform with a host of new features for patients and providers.

“FRESKA Medical is committed to developing effective technologies for sleep apnea sufferers who do not want or cannot tolerate the currently available therapies,” said John Cox, President and CEO of FRESKA Medical. “CPAP (Continuous Positive Airway Pressure) is effective, but is plagued by patient dissatisfaction and treatment abandonment. Quality sleep is fundamental to good health, and new treatment options are urgently needed in our healthcare armamentarium. The medical device market is already one of the largest applications for cloud-based patient monitoring and engagement. The goal of this partnership is to leverage the latest connected health technology with a patient and provider-friendly solution, to improve care, increase treatment utilization, and lower healthcare costs.”



Building custom medical device connectivity infrastructure that meets FDA regulations can potentially increase costs and add unnecessary risks for companies which lack the required knowledge, technical expertise, and internal resources. Galen Data’s configurable connectivity platform and managed solution handles all operational aspects required for medical device commercial success including visualization of data, security, privacy, monitoring, and backups.

“The Galen Data partnership allows us to utilize their existing cloud platform and expertise in cybersecurity and medical device software so we can focus on the design, manufacture, and marketing of our breakthrough alternative to CPAP therapy” said Ed McCarthy, Director of Business Development for FRESKA Medical. “This relationship allows us to save considerable time and money bringing our next generation OSA treatment and connected solution to this underserved patient population.”

“Galen is excited to make a technological contribution to the treatment of OSA and we know FRESKA Medical has the potential to help millions of patients. Our partnership strengthens Galen Data’s position in the connected medical device market and demonstrates our commitment to the medical device industry,” said Galen Data CEO Chris DuPont. “Medical device manufactures can greatly benefit from the Galen Data Platform purpose-built for the medical device industry making it easy, affordable, and highly secure to connect medical devices to an FDA compliant cloud.”

About Galen Data: Galen Data (galendata.com) provides a turn-key, compliant software platform for device-to-cloud connectivity and data analysis that is compliant to FDA, HIPAA, and CE Mark Standards. A managed platform collects and securely stores data, as well as provides tools to visualize and analyze that data. Companies using this solution can reduce the time to market from months to days and at a fraction of the cost. Galen Data is an ISO 13485:2016 certified company.

About FRESCA Medical: FRESCA Medical is a pioneer in sleep apnea treatment and connected health technology. FRESCA's first product addresses numerous unmet needs in the \$35B available sleep apnea treatment market. For more information, visit: www.frescamed.com. FRESCA anticipates launching the device in the U.S. in 2020.